## CONTACT THE CSI IF YOU SUSPECT ANY WRONGDOING

### WE ARE HERE TO HELP



Commissioner Monica J. Lindeen and actor Bill Pullman on the set of *Gold Diggers* 

Office of the Commissioner of Securities and Insurance,
Montana State Auditor

1-800-332-6148 www.csi.mt.gov



# HELP PROTECT YOUR CLIENTS FROM SECURITIES FRAUD

#### KNOW THE WARNING SIGNS

While everything on this list of red flags is legal, if fraud or theft is discovered, one or more of these indicators are almost always present:

Lack of Documentation: Missing documents that an investor should receive in preparation for tax season can mean someone is trying to hide fraudulent activity.

Unusual Gains or Losses: If your client's current return differs a great deal from past returns and shows unusual gains or losses, they could possibly be a victim of fraud.

Being Paid in Stock: A stock is worth what you can sell it for and values change. At a minimum, a client should make sure the stock is registered.

Distribution from a Qualified Plan that was not Rolled Over: A lump-sum distribution from a retirement, college savings, or other tax-deferred plan that is not rolled over into another plan could indicate theft or fraud.

Missing Interest or Dividends when Previously Reported: If your client's interest or dividends reported in previous years have significantly diminished, the client may have been lured away from safe, income-producing investments to risky investments.

Exotic Investments: Complex, exotic investments can confuse investors and are often used by con-artists to hide their theft.

#### Hand-written Tax Documents:

Hand-written documents are legal, but they are unprofessional and can be an indication of fraud.

Large Number of Trades: If you see excessive or unauthorized trading in an investment account, it could be a sign the brokerage firm or broker is not working in their client's best interest.

**1035 Exchanges:** A 1035 exchange may indicate your client has been pitched to move from one reasonable investment into a similar replacement for the purpose of generating a commission to the broker.

**1031 Exchanges:** All 1031 exchanges should be scrutinized. Decreasing active participation in an investment increases the potential for fraud.